

Financial Statements

Whanganui and Partners Limited
For the 4 months ended 30 June 2022

Prepared by PKF Doyle and Associates The Accountants Ltd

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Statutory Information

Whanganui and Partners Limited For the 4 months ended 30 June 2022

Activities

Our mission is to lead and drive opportunity through business, education, and lifestyle.
We promote Whanganui as a destination to live, visit, work, study and invest. Our activities include supporting new and existing businesses, bringing events to Whanganui and providing the latest economic data, analysis and commentary on the Whanganui district.
We ensure visitors are informed, impressed and ready to return.

Results

This year Whanganui & Partners recorded total comprehensive loss of (\$78,576). Budget \$0.

Directors and their remuneration

Anne-Marie Broughton received \$3,086 in Directors fees for the 4 month period.
Gael Deighton received \$2,223 in Directors fees for the 4 month period.
Phill Bedford received \$2,032 in Directors fees for the 4 month period.
Pahia Turia (Chairman) received \$3,907 in Directors fees for the 4 month period.
Stephen Lee received \$3,640 in Directors fees for the 4 month period.

The Directors have made the following declaration of interest:

| | | |
|----------------------|--|--------------------------|
| Anne-Marie Broughton | Agri Womens' Development Trust | Trustee |
| | Crown Regional Holdings Limited | Director |
| | Mana Earth Limited | Director and Shareholder |
| | Mataarangi Limited | Director and Shareholder |
| | Mataarangi Trust | Trustee |
| | MPI Sustainable Food & Fibre Futures Investment Advisory Panel | Member |
| | Parininihi Ki Waitotara Incorporation (PKW) | Director |
| | Whanganui West Catchment Group Deputy | Deputy Chair |
| Gael Deighton | Whenuakura Marae | Chair |
| | Deighton Enterprises Ltd | Director/Shareholder |
| | Deighton Family Trust | Trustee |
| | NZ Food Innovation Auckland Ltd | Contractor |
| | Rawiri Residents' Association | Trustee, Treasurer |
| | The Backhouse Trust | Trustee |
| | Whanau Resource Centre O Pukekohe | Trustee |

| | | |
|---------------|-------------------------------|--------------------------|
| Phill Bedford | Austin Property Group Limited | Director/Shareholder |
| | Bedford Family Trust | Trustee |
| | Lucrential Limited | Director/Shareholder |
| | RNZAF | Active Reserve Wing Cmdr |
| | The Warrior Spirit Aotearoa | Trustee |
| | Thrive Whanganui | Trustee |

| | | |
|-------------|---|--------------|
| Pahia Turia | Accelerate25 Regional Lead Team | Board member |
| | Appliance Repair Care Ltd | Director |
| | Ngā Wairiki, Ngāti Apa Development Ltd | Director |
| | Part 4 You | Director |
| | Taipak Development Ltd | Director |
| | Taipak Properties Ltd | Director |
| | Te Hou Farms | Chair |
| | Te Kumete o Paerangi, Ngāti Rangī Asset Holding Company | Director |
| | Te Ohu Kaimoana Māori Fisheries Trust | Deputy Chair |
| | Te Pae Tawhiti | Chair |
| | Te Roopu Ahi Kaa | Chair |
| | Te Rūnanga o Ngā Wairiki Ngāti Apa | Chair |
| | Te Wai Maori Trust | Director |
| | Whānau Ora Commissioning Agency | Director |

| | | |
|-------------|----------------------|-----------------------------|
| Stephen Lee | Right First Time Ltd | Director/Shareholder |
| | Wai Ora Trust | Chief Executive (Part-Time) |

Directory

Whanganui and Partners Limited For the 4 months ended 30 June 2022

Nature of Business

Economic Development Agency

Registered Office

179 St Hill Street
Whanganui 4500

Incorporation Number

5361142

New Zealand Business Number

9429041308882

IRD Number

114-465-771

Directors

Pahia Turia
Gael Deighton
Phillip Bedford
Anne-Marie Broughton
Stephen Lee

Chartered Accountant

PKF Doyle & Associates The Accountants Limited
32 Taupo Quay
Whanganui

Bank

BNZ
124 Victoria Avenue
Whanganui 4500

Solicitors

Moore Law
37 Somme Parade
Whanganui 4500

Auditor

Silks Audit
156 Guyton Street
Whanganui 4500

Shareholders

Whanganui District Council - 100 Shares

Approval of Financial Report

Whanganui and Partners Limited For the 4 months ended 30 June 2022

The Directors are pleased to present the approved financial report including the historical financial statements of Whanganui and Partners Limited for 4 months ended 30 June 2022.

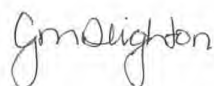
APPROVED



Pahia Turia

Chairperson

Date 11 October 22



Gael Deighton

Director

Date 11 October 22

Statement of Service Performance

Whanganui and Partners Limited For the 4 months ended 30 June 2022

'What did we do?', 'When did we do it?'

Description of Entity's Outcomes

Our mission is to lead and drive opportunity through business, education, and lifestyle.

We promote Whanganui as a destination to live, visit, work, study and invest. Our activities include supporting new and existing businesses, bringing events to Whanganui and providing the latest economic data, analysis and commentary on the Whanganui district.

We ensure visitors are informed, impressed and ready to return.

Whanganui & Partners measures their outcomes across 4 priority areas:

1. Business
2. Education & Capability
3. Brand & Marketing
4. Creative Industries & Arts

The outcomes aimed for in each priority are:

Business

A thriving business community – Our businesses and sectors are adapting, innovating, growing and operating sustainably.

Education & Capability

Our capability unlocked – Our workforce is skilled, engaged in lifelong learning and connected to opportunities.

Brand & Marketing

An aspirational brand – A distinguished, differentiated brand contributes to a strong reputation and experience, particularly for first-time visitors.

Creative Industries & Arts

A creative identity – A strong and vibrant creative sector generates employment, grows innovation and enhances Whanganui's attractiveness.

Whanganui & Partners sets out a number of outcomes for each of these priorities in their Statement of Intent these are listed below along with their status at 30 June 2022. The following tables cover the period 1 July 2021 through to 30 June 2022, not just the 4 months of the Financial Statements

Statement of Service Performance

Whanganui and Partners Limited

For the 4 months ended 30 June 2022

PRIORITY ONE: BUSINESS

OUTCOME: A thriving business community – Our businesses and sectors are adapting, innovating, growing and operating sustainably.

| Outcome | What we will do to achieve it – key activities | How we will demonstrate success in achieving it | Status |
|--|--|--|--|
| Local enterprises are supported to adapt, recover and grow as the impact of COVID-19 continues Linkages to Council Strategy: EDS (1.1) (1.2) (3.4) | Projects and initiatives to support the economic recovery of Whanganui businesses | 2 significant projects established or supported | Achieved. 1. Support has been provided to Air Chatham's to maintain our key air link to Auckland. 2. Te Pūwaha Stage 1 Land Development Study completed. |
| | Engage regularly with key sector to optimise retention and growth of existing businesses | 1 key sector group established that has added insight to W&P work by having attracted new business | Achieved. LEAN group ongoing advocacy. A LEAN "train the trainer" workshop was held on 20 April 2022. |
| | Utilise Business Friendly Process to attract, engage and retain new and growing businesses | 10 businesses supported through Business Friendly Group | Achieved. 11 businesses have been supported through business-friendly group |
| Better use of smart approaches to drive innovation, collaboration and productivity Linkages to Council Strategy: EDS (2.7) (3.1) | Support businesses to innovate through a collaboration space | 1 significant project leading to new business innovation established | Achieved. The implementation of the Backhouse Trust & associated projects. Highlights include; The Backhouse Venue hosting Tech Week 2022, Innovate 2022, Business Start up & Entrepreneurial Meet Ups. Organisations establishing in The Backhouse including IHI Creative, Nga Rauru, WDETT & Beam Scooters. |

Statement of Service Performance

Whanganui and Partners Limited

For the 4 months ended 30 June 2022

| Outcome | What we will do to achieve it – key activities | How we will demonstrate success in achieving it | Status |
|--|---|---|---|
| Small businesses have the support to start and grow sustainably Linkages to Council Strategy EDS (1.1) (1.2) (2.7) (2.8) (2.9) | Support growth and development of the business community | 2 workshops or seminars completed | Achieved. Capability Workshop Series delivered in partnership with the Whanganui Chamber of Commerce. (6 workshops completed, 2 outstanding). |
| | Deliver the Regional Business Partners Network within Whanganui, Ruapehu and Marton | Programme delivered in line with contract KPIs | Partially Achieved. 1. Programme delivered. Final performance <ul style="list-style-type: none"> 83/100 businesses surveyed 5/10 businesses referred to Callaghan Innovation 10/20 businesses referred to BMNZ 0/5 new business mentors |
| | Develop business skills and capability in start-up founders | Start-up pathway established 8 business start-up workshops completed 8 start-ups directly supported and completed | Partially Achieved. Majority of the KPI was met, delays in workshops due to Covid. What was achieved: <ul style="list-style-type: none"> Start-up workshops were delivered for 7 start-ups as part of Innovate Whanganui 2021. 6 start-ups directly supported. The start-up and growth events calendar launched. Start-up information sessions have been held 28 April 2022 and 9 June 2022. |

Statement of Service Performance

Whanganui and Partners Limited

For the 4 months ended 30 June 2022

| Outcome | What we will do to achieve it – key activities | How we will demonstrate success in achieving it | Status |
|---|--|--|---|
| | | | Business Boost rounds were conducted 29 March (supporting 4 start-ups) & 28 June (supporting 3 start-ups). |
| | Foster a culture of entrepreneurship and capital investment within Whanganui | 1 business accelerator/incubator programme completed | Achieved. Innovate 2021 delivered & Innovate 2022 launched. |
| Businesses capitalise on opportunities and knowledge available through Whanganui & Partners Linkages to Council Strategy: EDS (3.2) (1.3) | Develop a targeted Whanganui business attraction plan | Targeted Whanganui business attraction plan implemented <ul style="list-style-type: none"> 1 new hotel business set up in Whanganui 1 new manufacturing business confirmed to set up in Whanganui 1 new IT sector business confirmed to set up in Whanganui Development potential from port project maximised | Partially Achieved. <ol style="list-style-type: none"> 1. Business attraction plan is in development (initial consultation process complete). 2. Hotel Feasibility distributed to key iwi partners & developers. 3. Te Pūwaha Stage 1 Land Development Study completed. |
| | Improve our understanding of business community | 1 biannual survey of all businesses completed | Not achieved. This will now occur FY 22/23 |
| New opportunities in agribusiness sector to increase productivity Linkages to Council Strategy: EDS (1.1) (1.2) (2.1) (2.2) (2.3) (2.4) (2.7) (2.9) (2.12) (2.13) (3.1) (3.2) (3.3) (3.4) | Support sector to optimise retention and build leadership capability | Leadership group established 10 agri-talks held 1 leader in training via Kellogg's/Nuffield | Partially Achieved. <ol style="list-style-type: none"> 1. 3 x Kellogg/Nuffield scholarships worth \$3.25k each awarded to successful recipients. 2. 1 x Kellogg Leadership Programme started May 2022. 3. 1 Agri-talk held: Julia Jones – What will tank your business? July 2021. |

Statement of Service Performance

Whanganui and Partners Limited

For the 4 months ended 30 June 2022

| Outcome | What we will do to achieve it – key activities | How we will demonstrate success in achieving it | Status |
|---------|---|---|---|
| | | | <ol style="list-style-type: none"> 4. Strategy for Lunch sessions held in March & April in partnership with Lincoln University and NZ Rural Leaders Trust: <ol style="list-style-type: none"> a. Orientation (11 Mar) b. Strategic Framing (18 Mar) c. Strategic Definition (25 Mar) d. Strategic Options (1 Apr) e. Strategic Action (8 Apr) 5. Strategy for Lunch after 5pm event completed at the Backhouse in May 2022. 6. Agribusiness webinar completed in May 2022: How to manage the Challenges of a Family Farming Business. Recording available on W&P website 7. Agribusiness presentation at "Sessions" in May 2022 |
| | Support improvement of rural digital connectivity in district | Facilitate collaboration with other parties (including Whanganui District Health Board, Whanganui District Council, Te Puni Kōkiri, Rural Connectivity Group). Report on progress to Whanganui Rural Community Board 2 times a year | <p>Achieved.</p> <ol style="list-style-type: none"> 1. Agenda item promoting rural internet & mobile connectivity presented to WRCB on 11 November 2021. 2. Participated in RWNZ Tech Working Group to access Govt's \$47m wobbly rural broadband fund for |

Statement of Service Performance

Whanganui and Partners Limited

For the 4 months ended 30 June 2022

| Outcome | What we will do to achieve it – key activities | How we will demonstrate success in achieving it | Status |
|---------|---|--|---|
| | | | 3. connectivity not captured in RBI programmes. |
| | Increase technology knowledge on farm by holding agri-tech event | 1 agri-tech event to demonstrate farmuse efficiency, including digital backend development insights, to attract students to primary industries delivered | Achieved. Agri-tech event held during Tech week – Friday, 20 May 2022 at War Memorial Hall, delivered by YetiTech. |
| | Work collaboratively to draw young people into the primary sector through creating tech solutions | 1 food and fibre sector innovation challenge, in partnership with Growing NZ, completed | Not Achieved. Youth Agritech academy was to be started in June. Held up due to requirements on Growing NZ side. |
| | Work collaboratively with industry to create new value-add opportunities | 1 new agri-food manufacturing business established | Achieved. 1. Whanganui-sourced ingredients sourced for locally produced beauty products exported to Europe. |
| | Support the delivery of engagement growth in Maori agribusiness | 1 Māori agribusiness conference delivered every two years Enhanced engagement through partnership with Te Manu Atātū | Achieved. 1. Online Whenua Māori Summit webinars held in Oct 21. In person Whenua Māori Summit – not delivered due to Covid-19. 2. Working relationship with TMA has grown stronger through collaborative project |
| | Work with primary sector employers to identify pathways for future workforce needs | 1 programme established to connect education with jobs, in collaboration with Capability Lead | Achieved. Vocational Road trips were carried out in May/June with Bremworth Carpets included in the itinerary. This linked primary industries & manufacturing with employment opportunities for rangatahi. |

Statement of Service Performance

Whanganui and Partners Limited

For the 4 months ended 30 June 2022

PRIORITY TWO: EDUCATION & CAPABILITY

OUTCOME: Our capability unlocked – Our workforce is skilled, engaged in lifelong learning and connected to opportunities.

| Outcome | What we will do to achieve it – key activities | How we will demonstrate success in achieving it | Progress 2021-2022 (July-June) |
|---|--|--|---|
| Education and training in Whanganui is a recognised pathway to employment | Support the connection between people (including young people) & Whanganui businesses to create opportunities for fulfilling employment within our focus sectors | Lead the Local Skills & Talent Working Group and partner with the Regional Skills Leadership Group for 2 projects targeted at linking people (including young people) into vocational career pathways in Whanganui | Achieved. 1. Whanganui-Rangitikei Skills & Talent Advisory Group (STAG) hui held every 6 weeks. Ongoing. (W&P Chair's this group). 2. 2022 Vocational Road Trips delivered in May & June 2022. 3. 2022 Accelerator Program planning continues, extension to deliver in next financial year. 4. Youth Employment Success ongoing delivery & development. |
| | Partner with 100% SWEET and Whanganui District Employment Training Trust (WDETT) to deliver a programme of work targeted at reducing Whanganui's youth unemployment rate | The Work Ready Programme is delivered to Whanganui and Rangitikei Secondary Schools and tertiary providers by 100% SWEET | Achieved. Work Ready Programme delivered to Whanganui Secondary Schools (some modified delivery & KPI's to suit Covid restrictions). NEET Whanganui/Manawatu Q4 2021 is 10.1% (latest data available). |

Statement of Service Performance

Whanganui and Partners Limited

For the 4 months ended 30 June 2022

| Outcome | What we will do to achieve it – key activities | How we will demonstrate success in achieving it | Progress 2021-2022 (July-June) |
|---------|--|--|---|
| | Deliver the Whanganui International Education plan in partnership with the Central Regions and Education NZ | 2 projects or programmes of work designed to support (stabilise, transform or grow) international education in Whanganui completed | Achieved. <ol style="list-style-type: none"> 1. W&P delivered a youth ambassador programme and social licencing project. 5 National Student Ambassadors have been developed. 1 of 2 social license media stories were developed in partnership with Education New Zealand (contract ends in December 2022). 2. Regional Partnership Funding application for 2022/2023 successful (\$30k secured for International Education projects). 3. Collaboration with Regional International Education Network Aotearoa (RIENA) and Education NZ network, focused on the reset of International Education. |
| | Deliver on the Business Innovation, Training and Talent Strategy for Whanganui which creates new employment, new business innovation and/or talent development | 1 project from the Whanganui Business Innovation, Training and Talent plan delivered Smart 21 membership maintained | Achieved. <ol style="list-style-type: none"> 1. The Backhouse Project & Business Capability Series (in partnership with Business Pillar) delivered. 2. Whanganui awarded Smart 21 membership 2022. 3. Tech Week 2022 Whanganui Events delivered in May. |

Statement of Service Performance

Whanganui and Partners Limited

For the 4 months ended 30 June 2022

| Outcome | What we will do to achieve it – key activities | How we will demonstrate success in achieving it | Progress 2021-2022 (July-June) |
|--|--|--|---|
| <p>Strength and diversity of education/training provisions attracts local, regional, national and international students to study in Whanganui</p> <p>1. Massey University 2. Massey University 3. Massey University 4. Massey University (2-22) 5. Massey University 6. Massey University</p> | <p>Work collaboratively with education providers to grow their offerings and diversify the way these offerings are delivered</p> | <p>In partnership with WDETT, outcomes through the “port employment precinct” that target building people capability (skills & training) and link people to employment delivered</p> <p>1 targeted project relating to the sustainability of student numbers and reputation of the New Zealand International Commercial Pilot Academy (NZICPA) delivered</p> | <p>Partially Achieved.</p> <p>International Student Border Class Exception announcement (early 2022). W&P collaborating with NZICPA re support to target markets.</p> |
| | <p>Increase higher-level education, research and innovation opportunities oriented around our “ports”, both aero and sea, and our manufacturing and agribusiness sectors</p> | <p>1 ongoing project that focuses on bringing new higher-level, modern education opportunities supported</p> <p>Central government and other investment to develop pilots, programmes and opportunities with research, education, training and innovation leveraged</p> <p>The reform of vocational education & other government developments in tertiary education led and contributed to</p> | <p>Achieved</p> <ol style="list-style-type: none"> 1. Whanganui will host Massey University EMBA. Part delivered in 21/22 year with face-to-face programme being delivered in August 2022 (was cancelled in 2021 due to Covid). 2. SL Capability engaged with Te Pūkenga SL Capability engaged with Te Pūkenga updates, MBIE & MSD employment-based schemes & funding opportunities. 3. W&P sponsorship of a UCOL Scholarship targeted at supporting someone who wishes to “re skill”. |

Statement of Service Performance

Whanganui and Partners Limited

For the 4 months ended 30 June 2022

| Outcome | What we will do to achieve it – key activities | How we will demonstrate success in achieving it | Progress 2021-2022 (July-June) |
|--|--|---|--|
| <p>Capability: employment & redeployment strategies that work to rebuild a resilient Whanganui workforce</p> <p>Linkages to Council Strategy: EDS, DS(2), TCR(8)</p> | <p>Work collaboratively with Regional Skills Leadership Groups, sectors, education providers and government agencies to develop programmes that assist with employment & redeployment of the Whanganui workforce post Covid-19</p> | <p>In collaboration with partners, at least 1 programme of work that targets pathways for new employment & talent development - specifically for Whanganui people - created</p> | <p>Achieved.</p> <ol style="list-style-type: none"> 1. Paakihi Maaori Summit delivered. 2. Talent Connect launched February 2022 3. Wheelhouse; collaboration with Sport Whanganui. Workshops delivered & a focus on Whanganui having own facilitator/s of governance capability training. Training commenced May 2022. 4. Tupoho; Whanganui iwi Trades and Training Scheme via W&P providing support via connecting Tupoho team to local training providers & partners. |

Statement of Service Performance

Whanganui and Partners Limited

For the 4 months ended 30 June 2022

Priority Three: Brand & Marketing

OUTCOME: An aspirational brand – A distinguished, differentiated brand contributes to a strong reputation and experience, particularly for first-time visitors.

| Outcome | What we will do to achieve it – key activities | How we will demonstrate success in achieving it | Progress 2021-2022 (July-June) |
|--|--|--|--|
| Whanganui & Partners is perceived as a leader in economic development locally and regionally | Promote Whanganui & Partners' economic development activities and expert commentary via local and regional media | Whanganui & Partners mentioned prominently in local and regional media 100 times; 90% of mentions are favourable | Achieved. 147 mentions, 99.3% favourable |
| | Further develop channels to directly engage with the community | 100 people attend each Public Forum; newsletter subscriber base increases by 5% while maintaining an open rate over 33%; W&P Facebook and LinkedIn following increased by 7.5% | Achieved. 1. September Public Forum was delivered online, viewed by 828 people. May 12 th Public Forum attended by 76 people. 2. W&P subscriber base change of +0.4%. Open Rate of 44.5%. Click-through rate of 5.5% - these represent very strong numbers around our engagement. 3. Social media followers of W&P have increased by 22.9% since July 1. |
| | Delivery of corporate documents (Annual Report and Statement of Intent) | Documents are created to required timeframes and distributed to stakeholders | Achieved. 1. The annual report has been published in print and on the W&P website. 2. The Statement of Intent 22/23 is complete & published on our website. |

Statement of Service Performance

Whanganui and Partners Limited

For the 4 months ended 30 June 2022

| Outcome | What we will do to achieve it – key activities | How we will demonstrate success in achieving it | Progress 2021-2022 (July-June) |
|---|---|---|--|
| Our competitive advantages attract new businesses, residents, visitors and students Linkages to Council Strategy EDS(2.16)/DS(1.8) | Run effective advertising campaigns through a strong proposition and delivered through a multi-channel approach | Two visitor campaigns Minimum of 1 project targeted at new residents and businesses; Unique users visiting website increases by 5%; Unique users from out of Whanganui increased by 5% | Partially Achieved. 1. Engaged a new marketing agency. 2. Visitor marketing campaign began 1 Dec. Renewed push from May 30 (increased investment, refreshed presentation). 3. Business targeted campaigns: a. 2 x Innovate Whanganui (Final campaign and entries for 2022) b. 1 x Business Boost funding c. 1 x Business Start-Up Sessions d. 1 x Strategy for Lunch e. 1 x Talent Connect app f. 1 x Amplify Grants 4. Web traffic is currently down -54% compared to same time last year. Covid-19 impacted visitor traffic. |
| | Deliver effective communication on ongoing basis to promote Whanganui | Social media following across all 'Discover' channels increased by 1%; Unique website users from social media increases by 10%; Deliver 5x national stories (newspaper, online, | Partially Achieved. 1. +0.3% following increase from social media 2. 30% increase in web traffic from social media 3. Significant media coverage with 33 national driven from W&P. |

Statement of Service Performance

Whanganui and Partners Limited

For the 4 months ended 30 June 2022

| Outcome | What we will do to achieve it – key activities | How we will demonstrate success in achieving it | Progress 2021-2022 (July-June) |
|---------|---|---|--|
| | | magazine and/or television), driven by Whanganui & Partners | Includes City of Design coverage: Kim Hill RNZ piece organised by W&P. 'The Project' feature. Coast FM morning team feature. Kia Ora magazine – May '22. Shepherdess magazine. Jackson's Rewena Bread coverage. 4. Strong online coverage for Talent Connect. |
| | Promote the health and performance of our economy. Work with data partners to ensure accurate picture of economy is presented | Economic dashboard is developed, maintained and distributed | Achieved. Quarterly dashboard is available on the W&P website. |
| | Inclusive of initiatives created by other Strategic Leads, develop clear propositions to demonstrate our competitive advantages to new business, residents, visitors and students | Propositions are developed, agreed and included within campaigns City of design initiatives incorporated into marketing work | Achieved. 1. Regional Brand Story finalised two years ago. However, it needs a fresh look as the 'brand' has changed and developed. Project in place to address this. 2. City of Design marketing plan in development. A first project is to develop a badge for Whanganui produce/designed products |
| | Promotional signage including entrances into Whanganui city and district are reviewed and updated where necessary to reflect current messages | Whanganui's brand position reflected in signage | Achieved. New entrance billboards are installed and have been updated with 'UNESCO City of Design' |

Statement of Service Performance

Whanganui and Partners Limited

For the 4 months ended 30 June 2022

| Outcome | What we will do to achieve it – key activities | How we will demonstrate success in achieving it | Progress 2021-2022 (July-June) |
|--|---|---|---|
| | i-SITE acts as a key point to first-time visitors to Whanganui. | i-SITE customer satisfaction of 4.5/5; Annual visitors of 23,077, split by the following per quarter: Q1 (Jul-Sep) : 4,177 Q2 (Oct-Dec) :5,542 Q3 (Jan-Mar) : 8,533 Q4 (Apr-Jun) : 4,825 | Partially Achieved. i-SITE customer satisfaction: 4.39/5. Trip Advisor - no reviews in period, Google - two 5 star reviews i-SITE Visitor numbers Q1 2523 Q2 3992 Q3 4,106 Q4 2,408 (Apr-May) Visitor numbers will not be at the level of pre-pandemic until the borders open. |
| Whanganui hosts nationally significant events that create long-term economic benefits and enhance our brand recognition Linkages to Council Strategy: EDS (2.17) (2.18) | Roll out of an events strategy designed to inform a future direction for the scale and type of events Whanganui needs to grow its brand. This includes analysing current event performance and infrastructure | Roll out of events Strategy & Action Plan is developed on time and to budget | Achieved. Action plan has been created and now into implementation phase. |
| | Increase the impact of iconic events, particularly in regards to attracting visitors from outside of our district | All events funded by Whanganui & Partners have completed a Communications and Marketing Plan and met reporting requirements to evaluate success of event in a timely fashion | Achieved. 14 events were funded (including the Regional Events Fund component) with a small number of events not being delivered over summer due to Covid restrictions. Events supported through disruption. |

Statement of Service Performance

Whanganui and Partners Limited

For the 4 months ended 30 June 2022

| Outcome | What we will do to achieve it – key activities | How we will demonstrate success in achieving it | Progress 2021-2022 (July-June) |
|--|--|--|---|
| | Ensure Whanganui is part of central government funding for events, accessing funding for local events | Whanganui is represented through any central government event initiatives through relationship with MBIE and other regional EDAs | Achieved. \$700k STAPP money received for 21-23 |
| | Capability of our events is upgraded, including development of an event network | 2 workshops dedicated to event professionals delivered | Partially Achieved. Sustainable Pricing and Packaging Workshop delivered. Focus was on sharing information relating to adaption to Protection Framework. |
| Invest in the development of a range of Māori cultural experiences | Assess current Māori cultural experiences within Whanganui | A product audit/experience assessment is completed | Partially achieved. Desk top audit complete. Need to get feedback from operators. |
| | Develop a feasibility and business case for an eco-cultural hub with key partners to provide greater opportunity for visitors to engage with Te Awa Tupua and lead to eco-cultural hub progressing | Feasibility and business case is completed | Achieved. A joint proposal from AWA & TOA was accepted for the business case. Work will now proceed. |
| | Deliver a Whanganui River Road Tourism Route | Interpretive signage is developed along the Whanganui River Road providing visitors with a rich understanding of the human and natural history of the area | Partially achieved. Phase I – Iwi/hapu stories are underway with WMRTD leading the project with W&P support. Phase II (2022-2023) will provide further interpretive signage around non-Māori history and heritage. |
| Lift the quality of the tourism experience and incorporate | Assist current operators and new experiences to undertake the Qualmark accreditation process | Key operators have become Qualmark accredited and 5 accommodation providers have signed up to | Achieved Qualmark <ul style="list-style-type: none"> o Waimarie o Unique Whanganui River Experiences |

Statement of Service Performance

Whanganui and Partners Limited

For the 4 months ended 30 June 2022

| | | |
|-----------------------------------|--|-------------------|
| sustainable tourism principles | | o The Grand Hotel |
|-----------------------------------|--|-------------------|

| Outcome | What we will do to achieve it – key activities | How we will demonstrate success in achieving it | Progress 2021-2022 (July-June) |
|---------|---|---|--|
| | | Qualmark accredited experiences and accommodation within the region | <ul style="list-style-type: none"> o Kings Court Motel Qualmark Underway <ul style="list-style-type: none"> o MV Wairua o Whanganui Tours & Mail Run o Whanganui History and Heritage o Whanganui Scenic River Jet o Rutland Arms Hotel o Iona Tiny House o NZ Glassworks – resit required |
| | Educate and inform sector about the Tourism Industry Aotearoa Sustainable Tourism Commitment | 5 operators have adopted and identified the frameworks around New Zealand's Sustainable Tourism Commitment and have work toward achieving the aspirations within it | Achieved. Registered to Sustainability Commitment: <ul style="list-style-type: none"> o Air Chathams o Bridge To Nowhere o Kai Iwi Beach Holiday Park o Mid-West Helicopters o That Place Ltd o Whanganui River Adventures Whanganui River Top 10 |
| | Co-ordination of trail links and information gathered (including Whanganui, Taumarunui, Forgotten World Highway, Stratford, New Plymouth, Hawera) | Drive journey developed Whanganui, Taumarunui, Forgotten World Highway, Stratford, New Plymouth, Hawera | Not Achieved. Reassessing this joint project as Taranaki and Ruapehu have had differing priorities and focus. |
| | Develop the Coastal Arts Trail alongside regional partners to strengthen our recognition of the arts | Coastal Arts Trail website is completed Coastal Arts Trail brochure is developed Coastal Arts Trail is in operation | Achieved. <ol style="list-style-type: none"> 1. 100% of Whanganui Galleries that meet criteria have signed up. 2. Marketing campaign developed. Marketing campaign underway. |

Statement of Service Performance

Whanganui and Partners Limited

For the 4 months ended 30 June 2022

| | | | |
|--|--|--|------------------------|
| | | | 3. Brochure is printed |
|--|--|--|------------------------|

| Outcome | What we will do to achieve it – key activities | How we will demonstrate success in achieving it | Progress 2021-2022 (July-June) |
|---------|---|---|---|
| | Collateral is developed to enhance understanding of visitor experiences in Whanganui District | Visitor Guide Whanganui River Road Guide Walking and Cycling Guide Visitor Map Heritage Guide | Partially Achieved. 1. Visitor Guide – complete 2. Whanganui River Road Guide – rethink occurring to align with the interpretive signage 3. Walking and Cycling Guide – complete 4. Visitor Map – complete 5. City Centre Map – complete 6. Heritage Guide – not yet underway. Reviving Whanganui heritage trail and option to include information in an app. |

Statement of Service Performance

Whanganui and Partners Limited

For the 4 months ended 30 June 2022

Priority Four: Creative Industries & Arts

OUTCOME: A creative identity – A strong and vibrant creative sector generates employment, grows innovation and enhances Whanganui's attractiveness

| Outcome | What we will do to achieve it – key activities | How we will demonstrate success in achieving it | Progress 2021-2022 (July-June) |
|--|--|--|---|
| Creative infrastructure and business are strong and resilient Linkages to Council Strategy ACSP(4) ED5 (2,14), WDD5 (2) | Establish Whanganui Regional Film Office | 1 significant external production attracted to Whanganui Film Whanganui Directory regularly updated with new locations, crew and assets 1 industry development workshop for local sector delivered Participated in regional film office network (RFONZ) | Achieved. 1. Fala Media supported to host 5 Māori interns in art department and costume 2. Lamp Studios supported to establish a bookable studio for emerging locals 3. 1 local supported to attend STK Location Managers course 4. 2 locals supported to attend the Big Screen Symposium 5. Support towards part time RFONZ administrator 6. Included in the NZFC NZ Lookbook. |
| | Encourage and facilitate new creative enterprise | 1 new creative enterprise confirmed to set up in Whanganui Galleries and museums connected to external professional and commercial opportunities, including central government funding | Achieved. 2 x new creative enterprises assisted to establish in Whanganui. |

Statement of Service Performance

Whanganui and Partners Limited

For the 4 months ended 30 June 2022

| Outcome | What we will do to achieve it – key activities | How we will demonstrate success in achieving it | Progress 2021-2022 (July-June) |
|--|---|---|--|
| | Gallery sector supported in preparation for Sarjeant Gallery opening in 2023 | 1 targeted seed fund supported | Achieved. 1. Local artists studio visits held by curator Robert Leonard and artist Brett Graham 2. Seed funding to Murray Lazelle towards artist research for a new kind of arts event |
| | Assist creative business to expand | 5 existing businesses funded for growth through contestable Amplify funding | Achieved. |
| <p>Whanganui is seen as an attractive creative destination by visitors, residents and new arrivals</p> <p>Linkages to Council Strategy: ACSP (2), EDS (3-13), TCR(6)</p> | Develop City of Design project | Event launched Contestable funding for related events | Partially Achieved. 1. Launch in November 2022 2. UCOL supported to join Design Assembly. |
| | Celebrate creative icons of Whanganui | 3 Creative Champions awarded at appropriate sector events | Partially Achieved. Anthonie Tonnon supported to attend the Aotearoa Music Awards as a finalist Other national award ceremonies transferred online due to Covid. |
| | Increase Whanganui's national and international reputation as a niche opera hub | Opera Week 2022 supported with funding | Achieved. |
| | Support Whanganui's burgeoning literature sector | Literary Festival 2021 supported with funding | Not Achieved. Cancelled due to Covid restrictions. |

Statement of Service Performance

Whanganui and Partners Limited

For the 4 months ended 30 June 2022

| Outcome | What we will do to achieve it – key activities | How we will demonstrate success in achieving it | Progress 2021-2022 (July-June) |
|---|---|--|--|
| | Grow sector knowledge to ensure a connected and resilient sector | 6 networking and professional development sessions delivered, each attended by 40 people Targeted professional development programme for 10 participants completed Central government investment into Whanganui arts leveraged | Achieved. 1. 3 x Creative Coffee & Cake events delivered. 2. 50x Participants through Making It |
| A connected sector that supports the professional development of creative individuals <i>Linkages to Central Strategy (WCS) (A)</i> | Improve our understanding of creative sector | Inaugural sector survey to provide baseline completed, followed by one every 3 years Glass strategy developed and delivered in partnership with NZ Glassworks Sector Focus Group continued | Achieved. Achieved. Whanganui Art Glass Action Plan to be presented at Property and Community Services Committee |
| | Be responsive to mana whenua aspirations and expectations to participate in the physical, cultural and creative landscapes of Whanganui | Comprehensive Māori arts database built Monthly Arts Hui with hapū arts representatives delivered, resulting in active partnerships and collaboration with iwi | Achieved. Ongoing |
| | Allow Māori to determine best developments for the sector | Delivery of 1 Māori-led initiative to enable professional pathways for rangatahi supported | Achieved. IHI Digital supported to operate a digital arts incubator at The Backhouse for 10 Māori and Pasifika artist interns |
| Mana whenua creative community is acknowledged and celebrated as globally unique <i>Central Strategy (WCS) (A) (B) (C) (D) (E) (F) (G) (H) (I) (J) (K) (L) (M) (N) (O) (P) (Q) (R) (S) (T) (U) (V) (W) (X) (Y) (Z)</i> | Develop and support pathways for digital sectors | Delivery of 1 digital incubator programme supported Central government investment into Whanganui digital sector leveraged | Achieved. IHI Digital supported to operate a digital art incubator at The Backhouse – 10 Māori and Pasifika artist interns (see above) |

Statement of Comprehensive Revenue and Expense

Whanganui and Partners Limited
For the 4 months ended 30 June 2022

| | NOTES | MAR-JUN 2022 |
|---|-------|------------------|
| Revenue | | |
| Revenue from non-exchange transactions | 4 | 24,000 |
| Revenue from exchange transactions | 4 | 1,527,484 |
| Non-exchange Grants | | 61,836 |
| Total Revenue | | 1,613,320 |
| Expenses | | |
| Employee costs | 5 | 645,058 |
| Costs related to providing goods or service | 5 | 907,373 |
| Grants and donations made | 5 | 109,672 |
| Other expenses | 5 | 29,813 |
| Total Expenses | | 1,691,915 |
| Surplus/(Deficit) before net financing costs | | (78,595) |
| Finance Costs | | |
| Finance Income | 6 | 19 |
| Finance Costs | 6 | - |
| Total Finance Costs | | 19 |
| Surplus/(deficit) for the year | | (78,576) |
| Total comprehensive revenue and expense | | (78,576) |

The accompanying notes form part of these financial statements. These financial statements have been subject to audit or review, and should be read in conjunction with the attached Audit Report.

Statement of Changes in Net Assets/ Equity

Whanganui and Partners Limited
For the 4 months ended 30 June 2022

| | Contributed capital | AFS fair value reserve | revaluation surplus | special purpose reserve | Accumulated revenue and expense | total net assets/ equity |
|--|------------------------|------------------------------|------------------------|-------------------------------|---------------------------------------|--------------------------------|
| Balance as at 1 March 2022 | 100 | - | - | - | - | 100 |
| Total comprehensive revenue and expenses: | - | - | - | - | (78,576) | (78,576) |
| Transactions with the owners in their capacity as owners | - | - | - | - | - | - |
| Contributions | | | | | | |
| Distributions | | | | | | |
| Transfers - special purpose reserve | - | - | - | - | - | - |
| Transfer - disposal of revalued land and buildings | | | | | | |
| Gain/(Loss) on revaluation of available-for-sale financial assets | - | - | - | - | - | - |
| Acquisitions | | | | | | |
| Balance as at 30 June 2022 | 100 | - | - | - | (78,576) | (78,476) |

The accompanying notes form part of these financial statements. These financial statements have been subject to audit or review, and should be read in conjunction with the attached Audit Report.

Statement of Financial Position

Whanganui and Partners Limited

As at 30 June 2022

'What the entity owns?' and 'What the entity owes?'

| | NOTES | 30 JUN 2022 |
|---|-------|------------------|
| Assets | | |
| Current Assets | | |
| Bank accounts and cash | 7 | 979,804 |
| Debtors | 8 | 48,446 |
| Prepayments | 9 | 32,622 |
| Income tax | | 3 |
| Inventory | 10 | 14,154 |
| Goods and services tax | 11 | 69,020 |
| Total Current Assets | | 1,144,049 |
| Non-Current Assets | | |
| Property, Plant and Equipment | 12 | 63,731 |
| Total Non-Current Assets | | 63,731 |
| Total Assets | | 1,207,780 |
| Liabilities | | |
| Current Liabilities | | |
| Creditors and accrued expenses | 13 | 412,506 |
| Deferred Revenue | 14 | 748,065 |
| Provisions | | |
| Provisions | 18 | 100,376 |
| Total Provisions | | 100,376 |
| Loans | | |
| Finance lease loans (current portion) | 16 | 8,515 |
| Total Loans | | 8,515 |
| Total Current Liabilities | | 1,269,461 |
| Non-Current Liabilities | | |
| Loans | | |
| Finance lease loans (non current) | 16 | 16,795 |
| Total Loans | | 16,795 |
| Total Non-Current Liabilities | | 16,795 |
| Total Liabilities | | 1,286,256 |
| Total Assets less Total Liabilities (Net Assets) | | (78,476) |
| Accumulated Funds | | |
| Capital contributed by owners or members | 19 | 100 |

The accompanying notes form part of these financial statements. These financial statements have been subject to audit or review, and should be read in conjunction with the attached Audit Report.

| | NOTES | 30 JUN 2022 |
|-------------------------------------|-------|-----------------|
| Accumulated surpluses or (deficits) | 19 | (78,576) |
| Total Accumulated Funds | | (78,476) |

The accompanying notes form part of these financial statements. These financial statements have been subject to audit or review, and should be read in conjunction with the attached Audit Report.

Statement of Cash Flows

Whanganui and Partners Limited For the 4 months ended 30 June 2022

| | Notes | 2022 (\$) |
|---|-------|------------------|
| Cash Flows from Operating Activities | | |
| Grants, Donations and bequests | | 2,290,766 |
| Receipts from customers | | 49,437 |
| Payments to suppliers and employees | | (1,256,692) |
| Interest received | | 19 |
| Interest paid | | (6,840) |
| GST | | (68,640) |
| Total Cash Flows from Operating Activities | | 1,008,050 |
| Cash Flows from Investing Activities | | |
| Payment for property, plant and equipment | | 2,187 |
| Total Cash Flows from Investing Activities | | 2,187 |
| Cash Flows from Financing Activities | | |
| Repayment of Lease Liabilities | | (30,434) |
| Total Cash Flows from Financing Activities | | (30,434) |
| Net Cash Flows | | 979,804 |
| Cash Balances | | |
| Cash and cash equivalents at beginning of period | 7 | 0 |
| Cash and cash equivalents at end of period | 7 | 979,804 |
| Net change in cash for period | | 979,804 |

The accompanying notes form part of these financial statements. These financial statements have been subject to audit or review, and should be read in conjunction with the attached Auditors Report.

Notes to the Financial Statements

Whanganui and Partners Limited For the 4 months ended 30 June 2022

1. Reporting Entity

Whanganui and Partners Limited is a public benefit entity for the purposes of financial reporting in accordance with the Financial Reporting Act (2013).

Is a company incorporated under the Companies Act 1993 and is engaged in the business of facilitating growth and opportunities for the districts people and businesses.

Whanganui and Partners Limited parent entity is Whanganui District Council. Therefore the company is a Council Controlled Organisation as defined by section 6 of the Local Government Act 2002.

The entities owners do not have the power to amend the financial statements after they are issued.

2. Basis of Preparation

(a) Statement of compliance

The consolidated financial statements have been prepared in accordance with New Zealand Generally Accepted Accounting Practice ("NZ GAAP"). They comply with the Public Benefit Entity Standards Reduced Disclosure Regime ("PBE Standards RDR") as appropriate for Tier 2 not-for-profit public benefit entities, and disclosure concessions have been applied. Whanganui & Partners qualifies as a Tier 2 reporting entity as it is not publicly accountable and not large (operating expenditure is expected to be between \$2m and \$30m in a full 12 month period).

These financial statements were authorised for issue by the Board on 11 October 2022.

(b) Measurement basis

The consolidated financial statements have been prepared on the historical cost basis except for the following material items in the statement of financial position, which are measured at fair value:

- Property, plant & equipment under the revaluation model
- The initial measurement of assets received from non-exchange transactions
- Long term deferred revenue
- Long-term employee benefits

(c) Functional and presentation currency

The financial statements are presented in New Zealand dollars (\$) which is the controlling entity's functional and Group's presentation currency, rounded to the nearest dollar.

(d) Accounting policies

As these are the first financial statements prepared for Whanganui and Partners Limited, there are no comparatives for the previous year and no accounting policies previously employed which could have changed.

3. Use of judgements and estimates

The preparation of the financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from those estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimates are revised and in any future periods affected.

(a) Judgements

Judgements made in applying accounting policies that have had the most significant effects on the amounts recognised in the consolidated financial statements include the following:

- Revenue recognition - non-exchange revenue. Donation from Council for Plant & Equipment
- Classification of lease arrangements

(b) Assumptions and estimation uncertainties

Assumptions and estimation uncertainties that have a significant risk of resulting in a material adjustment in the period ending 30 June 2022 include the following:

- Useful life, recoverable amount, depreciation/amortisation method and rate
- Determination of fair values

(c) Changes in accounting estimates

As these are the first financial statements prepared for Whanganui and Partners Limited, there are no previous accounting estimates which could have changed.

MAR-JUN 2022

4. Analysis of Revenue

| | |
|---|------------------|
| Revenue from providing goods or services | |
| Revenue from non-exchange transactions | |
| Business Growth Grants | 24,000 |
| Non-exchange Grants | 61,836 |
| Total Revenue from non-exchange transactions | 85,836 |
| Revenue from exchange transactions | |
| Whanganui District Council Funding STAPP ex MBIE | 104,395 |
| Skills & employment pathway projects | 10,646 |
| Sales | 48,429 |
| Sundry revenue | 1,009 |
| Whanganui District Council Funding i-Site | 112,793 |
| Whanganui District Council Funding Whanganui & Partners | 1,250,213 |
| Total Revenue from exchange transactions | 1,527,484 |
| Total Revenue from providing goods or services | 1,613,320 |
| Total Analysis of Revenue | 1,613,320 |

Revenue - Accounting policy

Revenue is recognised when the amount of revenue can be measured reliably and it is probable that economic benefits will flow to the Whanganui & Partners, and measured at the fair value of consideration received or receivable.

The following specific recognition criteria in relation to the Whanganui & Partners revenue streams must also be met before revenue is recognised.

(a) Revenue from exchange transactions

Sale of goods

Revenue from the sale of goods in the course of ordinary activities is measured at the fair value of the consideration received or receivable, net of returns, trade discounts and volume rebates.

Revenue is recognised when the significant risks and rewards of ownership have been transferred to the customer, recovery of the consideration is probable, the associated costs and possible return of goods can be estimated reliably, there is no continuing management involvement with the goods, and the amount of revenue can be measured reliably.

If it is probable that discounts will be granted and the amount can be measured reliably, then the discount is recognised as a reduction of revenue as the sales are recognised.

The timing of the transfers of risks and rewards varies depending on the individual terms of the sales agreement.

(b) Revenue from non-exchange transactions

Non-exchange transactions are those where the Whanganui & Partners receives an inflow of resources ((i.e. cash and other tangible or intangible items) but provides no (or nominal) direct consideration in return.

With the exception of services-in-kind, inflows of resources from non-exchange transactions are only recognised as assets where both:

- It is probable that the associated future economic benefit or service potential will flow to the entity, and
- Fair value is reliably measurable.

Inflows of resources from non-exchange transactions that are recognised as assets are recognised as non-exchange revenue, to the extent that a liability is not recognised in respect to the same inflow.

Liabilities are recognised in relation to inflows of resources from non-exchange transactions when there is a resulting present obligation as a result of the non-exchange transactions, where both:

- It is probable that an outflow of resources embodying future economic benefit or service potential will be required to settle the obligation, and
- The amount of the obligation can be reliably estimated.

The following specific recognition criteria in relation to the Group's non-exchange transaction revenue streams must also be met before revenue is recognised.

Grants, Donations, Legacies and Bequests

The recognition of non-exchange revenue from Grants, Donations, Legacies and Bequests depends on the nature of any stipulations attached to the inflow of resources received, and whether this creates a liability (i.e. present obligation) rather than the recognition of revenue.

Stipulations that are 'conditions' specifically require the Whanganui & Partners to return the inflow of resources received if they are not utilised in the way stipulated, resulting in the recognition of a non-exchange liability that is subsequently recognised as non-exchange revenue as and when the 'conditions' are satisfied.

Stipulations that are 'restrictions' do not specifically require the Whanganui & Partners to return the inflow of resources received if they are not utilised in the way stipulated, and therefore do not result in the recognition of a non-exchange liability, which results in the immediate recognition of non-exchange revenue.

Debt forgiveness

In accordance with Note 19 regarding the derecognition of financial liabilities, non-exchange revenue relating to debt forgiveness is recognised at the point at which the contractual obligations for repayment of the debt are discharged, cancelled, or expire.

MAR-JUN 2022

5. Analysis of Expenses

Volunteer and employee related costs

| | |
|---|----------------|
| Contractors | 79,292 |
| Directors fees and honoraria | 12,946 |
| Kiwisaver | 22,328 |
| Personnel costs | 517,814 |
| Professional Development | 11,506 |
| Staff recruitment | 331 |
| Travel and Accomodation | 840 |
| Total Volunteer and employee related costs | 645,058 |

Costs related to providing goods or services

| | |
|--|---------|
| Advertising | 266,851 |
| Agglomeration Alley | 20,000 |
| Agribusiness expenses | 101 |
| Bank fees | 595 |
| BITS | 30,713 |
| Cafeteria expenses | 2,345 |
| Cleaning expenses | 11,517 |
| Compliance costs | 1,953 |
| Creative Industries | 40,543 |
| Electricity & Gas | 1,638 |
| Familiarisation/media hosting/visitor industry relations | 2,750 |
| General expenses | 10,493 |
| Growth expenses | 66,657 |
| Insurance | 12,075 |

MAR-JUN 2022

| | |
|---|----------------|
| International Education | 10,200 |
| License fees | 4,386 |
| Marketing | 22,096 |
| Materials | 1,058 |
| Professional subscriptions | 3,573 |
| Protective clothing & uniforms | 241 |
| Purchases | 43,591 |
| Rates expense | 1,282 |
| Rent | 32,375 |
| Repairs and maintenance | 309 |
| Retain | 38,785 |
| Rural Value Initiative | 12,962 |
| Sector Meeting/Travel | 3,308 |
| Security | 752 |
| Skills & employment pathway projects | 37,556 |
| STAPP Expenses | 105,207 |
| Stationery and office supplies | 5,242 |
| Technology expenses | 12,500 |
| Telephones and internet | 31,527 |
| Vehicle expenses | 415 |
| Visitor Industry expenses | 59,183 |
| Website expenses | 3,726 |
| Workshops/Seminars etc. | 8,870 |
| Total Costs related to providing goods or services | 907,373 |

Grants and donations made

| | |
|--|----------------|
| 100% SWEET | 35,000 |
| Event funding | 74,672 |
| Total Grants and donations made | 109,672 |

Other expenses

| | |
|-------------------------------------|---------------|
| Accounting Fees | 9,543 |
| Audit Fees | 11,773 |
| Depreciation - Furniture & Fittings | 586 |
| Depreciation - Office Equipment | 4,604 |
| Depreciation - Website | 3,302 |
| Tax Provision | 5 |
| Total Other expenses | 29,813 |

| | |
|-----------------------------------|------------------|
| Total Analysis of Expenses | 1,691,915 |
|-----------------------------------|------------------|

MAR-JUN 2022

6. Net Finance Costs**Finance Income**

| | |
|-----------------------------|-----------|
| Interest Received | 19 |
| Total Finance Income | 19 |

MAR-JUN 2022

Finance Costs

| | |
|--------------------------------|-----------|
| Interest expense | - |
| Total Finance Costs | - |
| Total Net Finance Costs | 19 |

Finance income and finance costs – accounting policy

Finance income comprises [interest income on financial assets, gains on the disposal of available-for-sale financial assets, fair value gains on financial assets at fair value through surplus or deficit, and gains on the remeasurement to fair value of any pre-existing interest in an acquiree]. Interest income is recognised as it accrues in surplus or deficit, using the effective interest method.

Finance costs comprise [interest expense on financial liabilities, unwinding of the discount on provisions, losses on disposal of available-for-sale financial assets, fair value losses on financial assets at fair value through surplus or deficit, impairment losses recognised on financial assets, and fair value adjustments on concessionary loans issued]. All borrowing costs are expensed in the period they are incurred.

Foreign currency gains and losses are reported on a net basis as either finance income or finance cost depending on whether the foreign currency movements are in a net gain or net loss position.

MAR-JUN 2022

7. Cash and cash equivalents**Bank accounts and cash**

| | |
|--|----------------|
| BNZ Trading Account Whanganui & Partners | 812,065 |
| BNZ Trading Account I-Site | 64,302 |
| BNZ Savings Account | 102,366 |
| BNZ Account Grant Income | 3 |
| Petty Cash | 1,069 |
| Total Bank accounts and cash | 979,804 |

There are no permanent overdraft facilities on any of the accounts. The Business First Call accounts are currently earning 0.30%.

Cash and cash equivalents - accounting policy

Bank accounts and cash in the statement of Cash Flows comprise cash balances and bank balances (including short term deposits) with original maturities of 90 days or less.

MAR-JUN 2022

8. Receivables - exchange transactions**Trade receivables from exchange transactions**

| | |
|---|---------------|
| Accounts receivable | 48,446 |
| Total Trade receivables from exchange transactions | 48,446 |
| Total Receivables - exchange transactions | 48,446 |

The receivables have been assessed for Impairment by management and no impairment was found due to the nature of the accounts receivable.

MAR-JUN 2022

9. Prepayments and other assets

| | |
|---|---------------|
| Prepayments | 32,622 |
| Total Prepayments and other assets | 32,622 |

MAR-JUN 2022

10. Inventories

| | |
|--------------------------|---------------|
| Stock on Hand | 14,154 |
| Total Inventories | 14,154 |

In the 2022 year Whanganui & Partners received \$14,542 of stock through non-exchange transactions no stipulations around usage were made.

Inventories - accounting policy

Inventory is initially measured at cost, except items acquired through non-exchange transactions which are instead measured at fair value as their deemed cost at initial recognition.

Inventories are subsequently measured at the lower of cost and net realisable value. The cost of inventories is based on weighted average cost and includes expenditure incurred in acquiring the inventories, production or conversion costs and other costs incurred in bringing them to their existing location and condition.

Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and selling expenses.

11. GST

Whanganui and Partners is registered for GST.

Revenue and expenses have been recognised in the financial statements exclusive of GST except that irrecoverable GST input tax has been recognised in association with the expense to which it relates. All items in the Statement of Financial Position are stated exclusive of GST except for receivables and payables which are stated inclusive of GST.

12. Property, Plant and Equipment

| | | Furniture and fittings | Office Equipment | Website |
|---------------------------------------|------|------------------------|------------------|---------|
| Cost or valuation | Note | | | |
| Balance as at 1 March 2022 | | - | - | - |
| Additions (exchange) | | - | 24,929 | - |
| Additions (non-exchange) | 4 | 17,569 | - | 29,725 |
| Revaluation gain/ (loss) | | - | - | - |
| Borrowing costs capitalised | | - | - | - |
| Transfer - assets under construction | | - | - | - |
| Disposals | | - | - | - |
| Re-classified to assets held for sale | | - | - | - |
| Re-classified to investment property | | - | - | - |
| Balance as at 30 June 2022 | | 17,569 | 24,929 | 29,725 |
| Prospectives as at 30 June 2022 | | 17,569 | 24,929 | 29,725 |

Accumulated depreciation and impairment

| | | | | |
|---------------------------------------|---|--------|--------|--------|
| Balance as at 1 March 2022 | | - | - | - |
| Depreciation | 5 | 586 | 4,604 | 3,302 |
| Impairment | | - | - | - |
| Reversal of impairment | | - | - | - |
| Disposals | | - | - | - |
| Re-classified to assets held for sale | | - | - | - |
| Balance as at 30 June 2022 | | 586 | 4,604 | 3,302 |
| Prospectives as at 30 June 2022 | | 586 | 4,604 | 3,302 |
| Net book value | | | | |
| As at 1 March 2022 | | - | - | - |
| As at 30 June 2022 | | 16,984 | 20,325 | 26,422 |
| Prospectives as at 30 June 2022 | | 16,984 | 20,325 | 26,422 |

(a) Leased property, plant and equipment

Whanganui & Partners have entered into a number of finance leases for items of property, plant and equipment. The carrying amounts of leased items within the various classes of property, plant and equipment include: • \$20,325 of Office Equipment.

(b) Impairment and impairment reversals (cash-generating assets)

The property, plant and equipment has been assessed for impairment and it has been found that no impairment is necessary.

(c) Additions through non-exchange transactions

In the 2022 year Whanganui & Partners received \$47,294 of plant and equipment through non-exchange transactions no stipulations around usage were made.

Property, plant and equipment – accounting policy

(a) Recognition and measurement

Items of property plant and equipment are initially measured at cost, except those acquired through non-exchange transactions which are instead measured at fair value as their deemed cost at initial recognition.

Heritage assets with no future economic benefit or service potential other than their heritage value are not recognised in the statement of financial position.

Items of property, plant and equipment are subsequently measured either under the:

- Cost model: Cost (or fair value for items acquired through non-exchange transactions) less accumulated depreciation and impairment.
- Revaluation model: fair value, less accumulated depreciation and accumulated impairment losses recognised after the date of the most recent revaluation.
Valuations are performed with sufficient frequency to ensure that the fair value of a revalued asset does not differ materially from its carrying amount.
Gains and losses on revaluation are recognised in other comprehensive revenue and expense and presented in the revaluation surplus reserve within net assets/equity. Gains or losses relating to individual items are offset against those from other items in the same class of property, plant and equipment, however gains or losses between classes of property, plant and equipment are not offset.
Any revaluation losses in excess of credit balance of the revaluation surplus for that class of property, plant and equipment are recognised in surplus or loss as an impairment.

All of the Whanganui & Partners items of property plant and equipment are subsequently measured in accordance with the cost model, except for land and buildings which are subsequently measured in accordance with the revaluation model.

Cost includes expenditure that is directly attributable to the acquisition of the asset. The cost of self-constructed assets [and bearer plants] includes the following:

- The cost of materials and direct labour
- Costs directly attributable to bringing the assets to a working condition for their intended use

Purchased software that is integral to the functionality of the related equipment is capitalised as part of that equipment.

When parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items (major components) of property, plant and equipment.

Any gain or loss on disposal of an item of property, plant and equipment (calculated as the difference between the net proceeds from disposal and the carrying amount of the item) is recognised in surplus or deficit.

Upon disposal of revalued items of property, plant and equipment, any associated gain or losses on revaluation to that item are transferred from the revaluation surplus to accumulated surplus.

(b) Depreciation

For plant and equipment, depreciation is based on the cost of an asset less its residual value, and for buildings is based on the revalued amount less its residual value. Significant components of individual assets that have a useful life that is different from the remainder of those assets, those components are depreciated separately.

Depreciation is recognised in surplus or deficit on a straight-line basis over the estimated useful lives of each component of an item of property, plant and equipment. Leased assets are depreciated over the shorter of the lease term and their useful lives unless it is reasonably certain that the Whanganui & Partners will obtain ownership by the end of the lease term.

The [estimated useful lives/straight line depreciation rates] are:

- Website 3 years / 33.33%
- Furniture & fittings 10 years / 10%
- Office Equipment 2 Years / 67%

Depreciation methods, useful lives, and residual values are reviewed at reporting date and adjusted if appropriate.

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13. Payables – exchange transactions

Creditors and accrued expenses

| | |
|---|----------------|
| Accounts Payable | 357,146 |
| Credit Cards | 5,322 |
| Sundry Accruals | 50,038 |
| Total Creditors and accrued expenses | 412,506 |

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14. Deferred Revenue

| | |
|-------------------------------|----------------|
| Income in Advance | 748,065 |
| Total Deferred Revenue | 748,065 |

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15. Employee benefit liability

Current

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| | |
|---|----------------|
| Short term employee benefits | 100,376 |
| Total Current | 100,376 |
| Total Employee benefit liability | 100,376 |

Employee benefits - accounting policy

(a) Short-term employee benefits

Short-term employee benefit liabilities are recognised when the Group has a legal or constructive obligation to remunerate employees for services provided and that are expected to be settled wholly before 12 months after the reporting date.

Short-term employee benefits are measured on an undiscounted basis and expensed in the period in which employment services are provided.

(b) Long-term employee benefits

Long-term employee benefit obligations are recognised when the Group has a legal or constructive obligation to remunerate employees for services provided up to reporting date for which settlement will be beyond 12 months of reporting date.

Long-term employee benefit obligations are measured

16. Loans

| | Note | Effective Interest Rate | Year of Maturity | Current | Non-current |
|------------|------|-------------------------|------------------|---------|-------------|
| Spark Hire | 19 | 0% | Mar-25 | 6,562 | 10,937 |
| Fujifilm | 19 | 7% | Jun-26 | 1,953 | 5,858 |

New phones were purchased for staff on a hire purchase agreement when the entity started trading.

No security is held by Spark over the Mobile phones.

For Accounting policies please refer to note 19.

17. Leases

Finance Leases

| | Note | Interest Rate | Year of Maturity | 2022 Actual |
|-------------------------------------|------|---------------|------------------|----------------|
| Current | | | | |
| Building Leases | | 5% | 2026 - 2029 | 68,807 |
| Non-current | | | | |
| Building Leases | | 5% | 2026 - 2029 | 327,707 |
| Total finance leases payable | | | | 396,514 |

Future minimum lease payments

| | 2022 |
|---|---------|
| Not later than one year | 87,070 |
| Later than one year and not later than five years | 281,336 |
| Later than 5 years | 86,497 |

Total finance leases payable 454,903

Whanganui & Partners leases the i-Site building off Whanganui District Council for \$50,000 per year + GST paid monthly. This is a 1 year lease with 3 rights of renewal that have been factored into the finance lease calculation. Lease start date 1 March 2022. Whanganui & Partners leases the 179 St. Hill Street building off Whanganui District Council for \$37,070 per year + GST paid monthly. This is a 5 year lease with two 3 year rights of renewal that have been factored into the finance lease calculation. Lease start date 1 November 2017.

These were assessed as a finance leases as all the risk and reward of running the leased section of the buildings passes to Whanganui & Partners.

Finance leases – accounting policy

Leases in terms of which the Whanganui & Partners assumes substantially all the risks and rewards of ownership are classified as finance leases.

Upon initial recognition the leased asset is measured at an amount equal to the lower of its fair value and the present value of the minimum lease payments. Subsequent to initial recognition, the asset is accounted for in accordance with the accounting policy applicable to that asset. Each lease payment is allocated between the liability and finance charges so as to achieve a constant rate on the finance balance outstanding, using the effective interest method.

Determining whether an arrangement contains a lease

At the inception of an arrangement the Whanganui & Partners determines whether such an arrangement is or contains a lease. This will be the case if the following two criteria are met:

- The fulfilment of the arrangement is dependent on the use of a specific assets or assets, and
- The arrangement contains a right to use the asset(s).

At inception or on reassessment of the arrangement, the Whanganui & Partners separates payments and other consideration required by such an arrangement into those for the lease and those for other elements on the basis of their relative fair values. If the Whanganui & Partners concludes for a finance lease that it is impracticable to separate the payments reliably, then an asset and a liability are recognised at an amount equal to fair value of the underlying asset. Subsequently the liability is reduced as payments are made and an imputed finance cost on the liability is recognised using the Whanganui & Partners incremental borrowing rate.

(i) Leases as lessee

The future non-cancellable minimum lease payments of operating leases as lessee at reporting date are detailed in the table below:

| | < 1 Year | 1-5 Years | > 5 Years | Total |
|-------------------------|----------|-----------|-----------|-------|
| Fuji Film Printer Lease | 1,952 | 5,856 | - | 7,808 |

Whanganui and Partners leases two devices from Fuji film this lease had 52 months left to run when amended the monthly fee is \$178.

Operating leases – accounting policy

Leases that are not finance leases are classified as operating leases.

Operating leases are not recognised in the Whanganui & Partners statement of financial position. Payments made under operating leases are recognised in surplus or deficit on a straight-line basis over the term of the lease. Lease incentives received are recognised as an integral part of the total lease expense, over the term of the lease.

18. Provisions

| | Note | Holiday Pay | Long Service Leave |
|--------------------------------------|------|-------------|--------------------|
| Opening Balance (1 March 2022) | | 77,257 | 11,746 |
| Provisions accrued during the period | | 38,076 | |
| Provisions used during the period | | 26,703 | |
| Closing Balance (30 June 2022) | | 88,630 | 11,746 |

(a) Holiday Pay

Accrued Leave owing to staff this is expected to be paid out in the period following its accrual.

(b) Long Service Leave

Additional leave owing to staff after a particular period of service as stipulated in their employment agreements.

Provisions – accounting policy

A provision is recognised if, as a result of a past event, the Whanganui & Partners has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability. The unwinding of the discount is recognised as a finance cost within surplus or deficit.

19. Capital and reserves**(a) Share capital**

| | Ordinary shares |
|------------------------------------|-----------------|
| | 2022 |
| | No. shares |
| Opening number of shares (1 March) | 100 |
| Additional shares issued | - |
| Closing number of shares (30 June) | 100 |

All ordinary shares are issued but have not been paid, with one vote per share and rights to dividends and no other restrictions.

No ordinary shares in the controlling entity are held by the controlling entity, its controlled entities, or its associates.

No ordinary shares are reserved for issue under options and other contracts.

Contributed [share] capital – accounting policy

(a) Ordinary shares

Ordinary shares are classified as net assets/equity. Incremental costs directly attributable to the issue of ordinary shares and share options are recognised as a deduction from net assets/equity.

| | Contributed capital | AFS fair value reserve | revaluation surplus | special purpose reserve | Accumulated revenue and expense | total net assets/equity |
|--|---------------------|------------------------|---------------------|-------------------------|---------------------------------|-------------------------|
| Balance as at 1 March 2022 | 100 | - | - | - | - | 100 |
| Surplus or deficit | - | - | - | - | 148,045 | 148,045 |
| Other comprehensive revenue and expenses: | - | - | - | - | - | - |
| Share of equity accounted associates other comprehensive revenue and expense | - | - | - | - | - | - |
| Gain/(Loss) on revaluation of property, plant and equipment | - | - | - | - | - | - |
| Gain/(Loss) on revaluation of available-for-sale financial assets | - | - | - | - | - | - |
| Balance as at 30 June 2022 | 100 | - | - | - | 148,045 | 148,145 |

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20. Financial Instruments

Financial Assets - Loans and Receivables

| | |
|---|------------------|
| Cash and Cash Equivalents | 979,804 |
| Debtors | 48,446 |
| Prepayments | 32,622 |
| GST | 69,020 |
| Total Financial Assets - Loans and Receivables | 1,129,892 |

Financial Liabilities - at amortised costs

| | |
|---|--------------------|
| Trade and other Creditors | (357,146) |
| Deferred Revenue | (748,065) |
| Employee Entitlements | (50,038) |
| BNZ Credit Cards | (5,322) |
| Loans | (17,500) |
| Total Financial Liabilities - at amortised costs | (1,178,070) |

Total Financial Instruments (48,179)

Fair values

Fair value determination for financial instruments subsequently measured at fair value are as follows:

Financial instruments – accounting policy

Whanganui & Partners initially recognises financial instruments when the Whanganui & Partners becomes a party to the contractual provisions of the instrument.

Whanganui & Partners derecognises a financial asset when the contractual rights to the cash flows from the asset expire, or it transfers the rights to receive the contractual cash flows in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred. Any interest in transferred financial assets that is created or retained by Whanganui & Partners is recognised as a separate asset or liability.

Whanganui & Partners derecognises a financial liability when its contractual obligations are discharged, cancelled, or expire.

Whanganui & Partners also derecognises financial assets and financial liabilities when there has been significant changes to the terms and/or the amount of contractual payments to be received/paid.

Financial assets and liabilities are offset and the net amount presented in the statement of financial position when, and only when, Whanganui & Partners has a legal right to offset the amounts and intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.

Whanganui & Partners classifies financial assets into the following categories: [fair value through surplus or deficit, held-to-maturity, loans and receivables, and available-for-sale].

Whanganui & Partners classifies financial liabilities into the following categories: [fair value through surplus or deficit, and amortised cost].

Financial instruments are initially measured at fair value, [plus for those financial instruments not subsequently measured at fair value through surplus or deficit], directly attributable transaction costs.

Subsequent measurement is dependent on the classification of the financial instrument, and is specifically detailed in the accounting policies below.

The fair value of financial instruments that are traded in active markets at each reporting date is determined by reference to quoted market prices, without any deduction for transaction costs. In the absence of an active market, the fair value of financial instruments is measured using valuation techniques with the objective of estimating what the transaction price would have been on the measurement date in an arm's length exchange motivated by normal operating considerations.

(a) Loans and receivables

Loans and receivables are financial assets with fixed or determinable payments that are not quoted in an active market.

Loans and receivables are subsequently measured at amortised cost using the effective interest method, less any impairment losses.

Loans and receivables comprise [cash and cash equivalents and receivables].

Cash and cash equivalents represent highly liquid investments that are readily convertible into a known amount of cash with an insignificant risk of changes in value, with maturities of 3 months or less.

(b) Amortised cost financial liabilities

Financial liabilities classified as amortised cost are non-derivative financial liabilities that are not classified as fair value through surplus or deficit financial liabilities.

Financial liabilities classified as amortised cost are subsequently measured at amortised cost using the effective interest method.

Financial liabilities classified as amortised cost comprise [cash and cash equivalents (bank overdrafts), payables, finance lease payable].

Impairment of non-derivative financial assets

A financial asset not subsequently measured at fair value through surplus or deficit is assessed at each reporting date to determine whether there is objective evidence that it is impaired. A financial asset is impaired if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset, and that the loss event(s) had an impact on the estimated future cash flows of that asset that can be estimated reliably.

Objective evidence that financial assets are impaired includes default or delinquency by a counterparty, restructuring of an amount due to the Whanganui & Partners on terms that Whanganui & Partners would not consider otherwise, indications that a counterparty or issuer will enter bankruptcy, adverse changes in the payment status of borrowers or issuers in Whanganui & Partners, economic conditions that correlate with defaults or the disappearance of an active market for a security. In addition, for an equity security classified as an available-for-sale financial asset, a significant or prolonged decline in its fair value below its cost is objective evidence of impairment.

(a) Financial assets loans and receivables

Whanganui & Partners considers evidence of impairment for financial assets measured at amortised cost (loans and receivables) at both a specific asset and collective level.

All individually significant assets are assessed for specific impairment. Those found not to be specifically impaired are then collectively assessed for any impairment that has been incurred but not yet identified.

Assets that are not individually significant are collectively assessed for impairment by grouping together assets with similar risk characteristics.

In assessing collective impairment Whanganui & Partners uses historical trends of the probability of default, the timing of recoveries and the amount of loss incurred, adjusted for management's judgement as to whether current economic and credit conditions are such that the actual losses are likely to be greater or less than suggested by historical trends.

An impairment loss in respect of a financial asset measured at amortised cost is calculated as the difference between its carrying amount and the present value of the estimated future cash flows discounted at the asset's original effective interest rate. Losses are recognised in surplus or deficit and reflected in an allowance account against loans and receivables or held-to-maturity financial assets. Interest on the impaired asset continues to be recognised.

When an event occurring after the impairment was recognised causes the amount of impairment loss to decrease, the decrease in impairment loss is reversed through surplus or deficit.

Individual trade receivables that are known to be uncollectible are written off when identified, along with associated allowances. Loans, together with associated allowances are written off when there is no realistic prospect of future recovery and all collateral has been realised or has been transferred to Whanganui & Partners.

21. Related party transactions

(a) Controlling entity and ultimate controlling entity

The controlling and ultimate controlling party of Whanganui & Partners is Whanganui District Council.

Donations, grants, and sponsorship

During the period the Whanganui District Council provided funding of:

| | |
|--------------------------------|-------------|
| • STAPP ex MBIE | \$822,460 |
| • I-Site Funding | \$112,793 |
| • Whanganui & Partners Funding | \$1,363,215 |

Property, Plant & Equipment and Inventories

At 1 March Whanganui District Council provided Plant & equipment valued at \$47,294 and stock valued at \$14,542 to Whanganui & Partners for no consideration.

Leases

Whanganui and Partners lease both the i-Site building 31 Taupo Quay (\$50,000 per annum) and the innovation quarter 179 Hill Street for Whanganui District Council (\$36,000 per annum).

Key management personnel

Hannah Middleton is both CE of Whanganui and Partners and a Board member of Wanganui District Employment Training Trust to whom the 100% Sweet grant of \$70,000 per annum is paid.

Phillip Bedford who is Director of Whanganui & Partners and a board member of Thrive Whanganui to whom \$6,956.52 has been paid as Economic Development Event Funding.

(b)Key management personnel remuneration

The Group classifies its key management personnel into one of two classes:

- Members of the governing body
- Chief executive, responsible for the operation of the Whanganui & Partners operating segments, and reporting to the governing body.

Members of the governing body.

Board Member

- Paid \$500 + GST per confidential meeting
- Paid \$625 + GST per open public and confidential meeting (Combined)
- Paid \$750 + GST per board strategic workshop
- Remuneration is only payable to board members who attend for more than 75% of each board meeting
- Incidental Expenses of \$1,040 + GST per annum – contribution towards telecommunications, travel expenses to and from board meetings etc.

Maximum Board Member Remuneration \$5,165 + GST = \$5,939.75 per annum

Board Chairperson (50% Premium)

- Paid \$750 + GST per confidential meeting
- Paid \$937.50 + GST per open public and confidential meeting (Combined)
- Paid \$750 + GST per board strategic workshop (The same remuneration as a board member)
- Paid \$166.25 + GST per 'on-track' meeting
- Paid \$166.25 + GST per 'Chairperson, Manager/Mayor and CE' meeting
- Paid \$166.25 + GST to represent the Board at a Council meeting
- Remuneration is only payable to the chairperson who chairs/attends for more than 75% of each board meeting
- Incidental Expenses of \$1,383.20 + GST per annum – contribution towards telecommunications, travel expenses to and from board meetings etc.

The Chief Executive is employed as employees of the Group, on normal employment terms.

The aggregate level of remuneration paid and number of persons (measured in 'people' for Members of the governing body, and 'full-time-equivalents' (FTE's) for Chief Executive) in each class of key management personnel is presented below:

| | Remunerations | Number of individuals |
|--------------------------|---------------|-----------------------|
| Key management personnel | \$ 77,946 | 8 |

22. Commitments and contingencies

Whanganui & Partners is committed to the following operating leases:

| | < 1 Year | 1-5 Years | > 5 Years | Total |
|-------------------------|----------|-----------|-----------|-------|
| Fuji Film Printer Lease | 1,952 | 5,856 | - | 7,808 |

Finance leases:

| | < 1 Year | 1-5 Years | > 5 Years | Total |
|-----------------------|----------|-----------|-----------|---------|
| i-Site lease | 50,000 | 133,333 | - | 183,333 |
| St. Hill Street lease | 37,070 | 148,280 | 89,586 | 274,936 |

Hire purchase agreements:

| | < 1 Year | 1-5 Years | > 5 Years | Total |
|----------------------|----------|-----------|-----------|--------|
| Spark Phone contract | 6,562 | 10,937 | - | 17,499 |

There are no contingencies that need to be brought into these Financial Statements.

There are no capital commitments at balance date.

23. Events after reporting date

There are no events after balance date that need disclosing.

24. Rounding

There will be rounding numbers in the annual Financial Statements. These rounded amounts may differ as the figures in the Statement of Comprehensive Revenue and Expenses and Statement of Financial Position round in order for totals to add down the report whilst the notes round actual figures to the nearest whole dollar amount.

25. Going Concern

The financial statements have been prepared on the basis that the Company is a going concern. The Company is dependent upon the continued financial support of Whanganui District Council in order to continue as a going concern. Whanganui District Council has provided a letter of comfort to the Directors that outlines the Council will continue to provide support to the Company to ensure it remains a going concern.

26. Covid-19

The effects of Covid-19 on the business of Whanganui & Partners have only been minimal. The business benefited from additional funding released from government to support the Tourism Sector (STAPP) \$700,000 in September 2021 and \$700,000 in September 2020 which allowed Whanganui & Partners to deliver more projects than what was set out in our core funding with Whanganui District Council. The business was also eligible & utilised the wage subsidy scheme for some staff members who were unable to work (in the iSITE arm of Whanganui & Partners) during periods of Covid-19 isolation requirements. In terms of performance of the business, there were several KPI's related directly to events that were unable to be achieved due to the event being cancelled due to Covid-19 alert levels & restrictions. This meant that Whanganui & Partners made a loss (on some, not all) events where the funding had been granted to market, promote, and establish the event & these funds could not be recovered when they were cancelled "last minute".

INDEPENDENT AUDITOR'S REPORT

TO THE READERS OF THE WHANGANUI AND PARTNERS LIMITED'S FINANCIAL STATEMENTS AND PERFORMANCE INFORMATION FOR THE YEAR ENDED 30 JUNE 2022

The Auditor-General is the auditor of the Whanganui & Partners Limited (The Company). The Auditor-General has appointed me, Talia Anderson-Town, using the staff and resources of Silks Audit Chartered Accountants, to carry out the audit of the financial statements and performance information of the Company on his behalf.

Opinion

We have audited the financial statements of the Company on pages 28 to 47, that comprise the statement of financial position as at 30 June 2022, the statement of comprehensive revenue and expense, statement of changes in net assets/equity and statement of cash flows for the year ended on that date and the notes to the financial statements that include accounting policies and other explanatory information; and

In our opinion the financial statements of the Company on pages 28 to 47:

- present fairly, in all material respects:
 - its financial position as at 30 June 2022; and
 - its financial performance and cash flows for the year then ended; and
- comply with generally accepted accounting practice in New Zealand in accordance with the Tier 2 Public Benefit Entity Reporting Standards Reduced Disclosure Regime.

Our audit was completed on 11 October 2022. This is the date at which our opinion is expressed.

The basis for our opinion is explained below. In addition, we outline the responsibilities of the Board of Directors and our responsibilities relating to the financial statements and the performance information, we comment on other information and we explain our independence.

Basis for our opinion

We carried out our audit in accordance with the Auditor-General's Auditing Standards, which incorporate the Professional and Ethical Standards and the International Standards on Auditing (New Zealand) issued by the New Zealand Auditing and Assurance Standards Board. Our responsibilities under those standards are further described in the Responsibilities of the auditor section of our report.

We have fulfilled our responsibilities in accordance with the Auditor-General's Auditing Standards.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of the Board for the financial statements and the performance information

The Board of Directors is responsible on behalf of the company for preparing financial statements that are fairly presented and that comply with generally accepted accounting practice in New Zealand. The Board of Directors is also responsible for preparing the performance information for the company.

The Board of Directors is responsible for such internal control as it determines is necessary to enable it to prepare financial statements and performance information that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements and the performance information, the Board of Directors is responsible on behalf of the company for assessing the company's ability to continue as a going concern. The Board of Directors is also responsible for disclosing, as applicable, matters related to going concern and using the going concern basis of accounting, unless the Board of Directors intends to liquidate the company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors' responsibilities arise from the Local Government Act 2002.

Responsibilities of the auditor for the audit of the financial statements and the performance information

Our objectives are to obtain reasonable assurance about whether the financial statements and the performance information, as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit carried out in accordance with the Auditor-General's Auditing Standards will always detect a material misstatement when it exists. Misstatements are differences or omissions of amounts or disclosures, and can arise from fraud or error. Misstatements are considered material if, individually or in the aggregate, they could reasonably be expected to influence the decisions of readers, taken on the basis of these financial statements and the performance information.

We did not evaluate the security and controls over the electronic publication of the financial statements and the performance information.

As part of an audit in accordance with the Auditor-General's Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit. Also:

- We identify and assess the risks of material misstatement of the financial statements and the performance information, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- We obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control.

- We evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board of Directors.
- We evaluate the appropriateness of the reported performance information within the company's framework for reporting its performance.
- We conclude on the appropriateness of the use of the going concern basis of accounting by the Board of Directors and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the company's ability to continue as a going concern. If we conclude that a material uncertainty exists we are required to draw attention in our auditor's report to the related disclosures in the financial statements and the performance information or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the company to cease to continue as a going concern.
- We evaluate the overall presentation, structure and content of the financial statements and the performance information, including the disclosures, and whether the financial statements and the performance information represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the Board of Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Our responsibilities arise from the Public Audit Act 2001.

Other Information

The Board is responsible for the other information. The other information comprises the Statement of Service Performance included on pages 8 to 27, but does not include the financial statements, and our auditor's report thereon.

Our opinion on the financial statements and the performance information does not cover the other information and we do not express any form of audit opinion or assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information. In doing so, we consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on our work, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Independence

We are independent of the company in accordance with the independence requirements of the Auditor-General's Auditing Standards, which incorporate the independence requirements of Professional and

Ethical Standard 1: *International Code of Ethics for Assurance Practitioners* issued by the New Zealand Auditing and Assurance Standards Board.

Other than the audit, we have no relationship with, or interests in, the Company.



Talia Anderson-Town
Silks Audit Chartered Accountants
On behalf of the Auditor-General
Auckland, New Zealand